

Fire Department's CalPERS UAL Refunding Overview



November 6, 2024



Municipal Advisory | Financial Planning | Pension Cost Optimization

**Chester Public Utility
District**

CPUD Chester Public Utility District

Legal Disclaimer and Disclosures



Ridgeline Municipal Strategies, LLC (Ridgeline) is not herein engaged in rendering legal, accounting, financial or other advisory services. This presentation is intended to provide accurate and authoritative general information and does not constitute advice, guidance or recommendation on any municipal security or municipal financial product.

Ridgeline and its advisors are registered as Municipal Advisors with the U.S. Securities and Exchange Commission (“SEC”) and the Municipal Securities Rulemaking Board (“MSRB”). Our MSRB ID Number is K1294; our SEC ID Number is 867-02573. None of Ridgeline’ Associated Individuals have worked for a broker dealer within the past two years.

The MSRB is the primary rulemaking body for the municipal securities industry in general and municipal advisors in particular. Their website can be accessed at www.msrb.org. The website includes, among other things, the municipal advisory client brochure, which describes protections that are provided by the MSRB’s rules and the process for filing complaints with appropriate regulatory authorities. The client brochure can be accessed at <https://www.msrb.org/~media/Files/Resources/MSRB-MA-Clients-Brochure.ashx?la=en>.

Ridgeline serves a wide variety of clients that may have interests that could have a direct or indirect impact on interests of other Ridgeline’ clients. For example, Ridgeline owes a fiduciary duty and duty of care to each of its municipal clients. These clients may, from time to time and depending on specific circumstances, have competing interests. In acting in the interests of multiple clients, Ridgeline could potentially face a conflict of interest arising from such competing client interests. Ridgeline fulfills its regulatory duty and mitigates such conflicts through dealing honestly and with the utmost good faith with all of its clients.

Ridgeline represents that in connection with the issuance of municipal securities, we may receive compensation for our services from an Issuer or Obligated Person, which compensation is contingent upon the successful closing of a transaction and/or is based on the size of a transaction. Consistent with the requirements of the MSRB Rule G-42, Ridgeline hereby discloses that such contingent and/or transactional compensation may present a potential conflict of interest regarding our ability to provide unbiased advice to enter into such transaction. Ridgeline represents that this conflict of interest will not impair Ridgeline’s ability to render unbiased and competent advice or to fulfill its fiduciary duty to the Issuer.

If Ridgeline becomes aware of any additional potential or actual conflict of interest after this disclosure, we will disclose the detailed information in writing to the Issuer in a timely manner.

Ridgeline has never been subject to any legal, disciplinary or regulatory actions. Ridgeline’s most recent Form MA and each Affiliated Person’s most recent Form MA-I filed with the SEC may be accessed electronically at the following website: www.sec.gov/edgar/searchedgar/companysearch.html.

CalPERS Background Information



- As part of fire service divesting process, District needs to arrange for **CalPERS Unfunded Accrued Liability (UAL)** repayment
- Fire department employees were covered by **two pension plans**:

Pension Plan	Total Accrued Liability	Market Value of Assets	Unfunded Accrued Liability	% Funded
Safety - Classic	\$4,132,136	\$2,708,857	\$1,423,279	65.6%
Safety - PEPRA	\$432,350	\$371,151	\$61,199	85.8%
TOTAL	\$4,564,486	\$3,080,008	\$1,484,478	67.5%

Definitions:

Total Accrued Liability = What You Need

Market Value of Assets = What You Have

Unfunded Accrued Liability = What You Owe

Source: CalPERS FYE 2023 Actuarial Reports

UAL 101



- UAL is **funding shortfall** that employers are required to pay to CalPERS over time
- CalPERS makes **annual UAL adjustments** based on investment performance and reconciliation of actual plan experience against actuarial assumptions
- New UAL is usually **amortized over a 20-year period**
- New UAL can be added as long as any plan beneficiaries are alive
- It is impossible to predict future UAL increases
- Potential CalPERS UAL exposure is estimated to last **50-70 years**
- LAFCO wants to set an ending term to CalPERS UAL exposure

CalPERS Termination Liability



- When plans are terminated, CalPERS calculates termination liability
- **Termination Liability** is the amount that employer needs to pay to transfer all pension benefit responsibility to CalPERS
- To assume all benefit funding risk, CalPERS uses reduced discount rate for termination liability calculations
- **Discount rate** is target rate of investment return necessary to fully fund pension benefits
- CalPERS' current normal discount rate is **6.8%**
- Termination liability discount rate is based on 20-year US Treasury rate, currently **≈ 4.5%**
- **Lower Discount Rate = Higher Termination Liability**

Preliminary Termination Liability Estimate



- Based on **very preliminary** assessment by District's CalPERS actuary, termination liability for District's plans is likely to be approximately:
 - Safety Classic Plan - \$3.25m to \$3.5m
 - Safety PEPRA Plan - \$300k to \$350k
 - Total - **\$3.5m to \$3.8m** (this amount **will change**)
- CalPERS is preparing Pre-Termination calculation (expected within 20-50 days)
- If Pre-Termination calculation is acceptable to District, CalPERS will prepare Final Termination calculation (another 30-60 days) tied to specific plan termination date

UAL Refunding Basics



- District is considering issuing debt to finance Termination Liability Payment
- Issues of Concern / Limiting Factors:
 - Higher taxable interest rates
 - Total ad valorem and Measure A annual revenues are currently around \$320-340k
 - This amount can support total debt of approximately \$4 million:
 - 30-year term
 - 7% interest rate
 - Delayed tax payments from County pose default risk for the financing

Financing Structure Options



- **Pension Obligation Bonds**

- Secured only by property tax revenues
- Major risk – delayed tax payments
- Potential mitigation measures:
 - Debt Service Reserve Account (1-year of payments maintained at all times)
 - Debt Service Guarantee from the District

- **Sewer Revenue Bonds**

- Secured by net revenues of sewer system (including fire property taxes)
- Likely to be investment grade credit rating, with potentially lower interest rates
- Better understood by investors
- Does not constitute additional risk exposure for District since debt service guarantee is very likely to be necessary

Method of Sale Options



- **Rated Public Offering (bond sale)**
 - Best interest rate
 - Unlikely for Pension Obligation Bonds due to tax payment issues
- **Limited Public Offering (bonds sold to one investor)**
 - Rated or non-rated
 - Likely higher interest rate
 - Pension Obligation Bonds or Sewer Revenue Bonds
- **Private Placement (bank loan)**
 - Very limited appetite from banks due to 30-year term
 - Likely to require an interest rate reset in 10-15-years

Finance Team Members & Responsibilities



- **Ridgeline Municipal Strategies, LLC – Municipal Advisor**
 - Fiduciary to District
 - Assure that fiscal and policy interests are protected
 - Manage financing on behalf of District
- **Oppenheimer & Co. Inc. – Underwriter / Placement Agent**
 - FINRA member and Broker-Dealer; acting as independent agent
 - Source capital; price and sell bonds to investors on behalf of District
- **Stradling Yocca Carlson & Rauth – Bond / Disclosure Counsel**
 - Attorney to District
 - Prepare all legal documentation; assure bonds are “valid and legally binding obligations”
 - Prepare Official Statement, a public disclosure document, for the bonds

Cost of Issuance Estimate



Description	Private Placement	Non-Rated POB	Non-Rated Sewer Revenue Bonds	Rated Sewer Revenue Bonds
Placement Agent / Underwriter	\$25,000	\$120,000	\$70,000	\$48,000
Bond & Disclosure Counsel	\$45,000	\$80,000	\$80,000	\$80,000
Municipal Advisor	\$28,500	\$35,500	\$35,500	\$38,500
Lender Counsel	\$10,000	\$0	\$0	\$0
CDIAC	\$1,000	\$1,000	\$1,000	\$1,000
Credit Rating	\$0	\$0	\$0	\$20,000
Trustee	\$0	\$6,000	\$6,000	\$6,000
Other	\$5,000	\$5,000	\$5,000	\$5,000
Total	\$114,500	\$247,500	\$197,500	\$198,500

Assumes \$4 million financing amount. Some costs are preliminary estimates and subject to change. COI (other than credit rating) is contingent upon closing of financing and paid from financing proceeds.

Next Steps



- Today – retain financing team
- Obtain pre-termination liability calculation from CalPERS (20-50 days)
- Financing preparation (LAFCO agreement, financial analysis, credit rating strategy, etc.)
- Likely financing close in March – April 2025
- Financing documents and terms will require additional Board approval

Questions?



Dmitry Semenov

Ridgeline Municipal Strategies, LLC

(916) 250-1590

dsemenov@RidgelineMuni.com

RidgelineMuni.com

