



MEETING DATE: February 5, 2025

AGENDA ITEM: 10. Approval to Purchase Water Tender

FROM: Jack Rosevear

RE: Approval to Purchase Water Tender

REQUESTED BOARD ACTION:

Request approval to purchase a 2013 Freightliner 2500 gallon Tactical Water Tender from the Green Mountain Falls-Chipita Park Fire Protection District (Colorado) for \$150,000. Approve transfer of \$80,000 from Equipment Reserves and capital loan of \$70,000, to be paid in four annual installments of \$20,407.18 @ 6.44% interest. There are three additional options included in the attached document from the lender.

BACKGROUND:

The Beckwourth Peak Fire Protection District operates four water tenders. Two are federally owned, one is poor condition and operated locally only, the fourth has a manual transmission that few personnel can drive. Federally owned (surplus program) fire apparatus are not allowed reimbursement through OES for prepositions or out of the area deployments. The request is to purchase an water tender in excellent condition, which District members can be trained to drive, to be used on District incidents and OES deployments, which the truck can receive reimbursement.

The requested water tender would replace Tender 9535, a Federal Surplus vehicle, which would be transferred from our use, back to Federal system, where another fire department can take possession of it. Tender 9535 is currently quartered at Station 6- Vinton.

The purchase request is a 2013 Freightliner 2500 gallon water tender. The truck is owned by the Green Mountain Falls-Chipita Park Fire Protection District in Colorado. The District advertised the truck through the Fenton Fire Apparatus sales website, for the price of \$165,000. After discussion with Chief Mendoza, the Fire Chief reduced the price to \$150,000. We have checked the mechanical records and find the water tender to be in excellent condition. There was a recent service and inspection of the truck in November of 2024. All tires on the truck are almost new. An engine oil test was completed, with no abnormalities found.

The finance package was acquired through Fenton Fire Apparatus Sales. Community Leasing Partners of Manhattan, Kansas, will finance \$70,000 of the \$150,000 purchase price. The interest rate is 6.44% with payment options of three, four, five and seven years (see attached payment schedule and factor calculations). The loan will be paid in four annual payments of

\$20,407.18. The first annual payment is due in February 2026. Based on previous deployments and preposition assignments, reimbursed through OES Fire/Rescue, we should be able to recover the annual payment amount in reimbursement. There may be opportunities for the tender to be assigned to incidents in the Plumas National Forest. Staff will assure that the new water tender is a priority assignment on all offers for preposition or out of county assignments.

We have a fire radio in our inventory to install in the Tender. District emblems and numbering for the truck is estimated at \$2500-3000. Besides the numbering and decals, the Tender can be placed in service quickly, with moderate staff training and orientation.

The Finance Committee has reviewed the purchase and loan details and recommends approval.

If approved, BC Mendoza and Captain Hoyos will travel to Green Mountain Colorado, complete the final mechanical inspections and drive the truck back to Beckwourth. It will be housed at the Beckwourth Fire Station. Current Tender 9431 will be transferred to Station 6. That truck will be renumbered. The new Tender will assume the apparatus number 9431, when placed in service.

The lender has tentatively approved and will have documents to us prior to the Board meeting.

End of Report

REASON FOR RECOMMENDED BOARD ACTION:

The Board of Directors must review and approve capital purchases. The addition of a newer model water tender, which the District can recover costs, will be a benefit to the District operationally and financially.

FISCAL IMPACT:

This purchase is intended to have minimal fiscal impact. We have set aside \$42,000 in apparatus sales and \$40,000 the Board designated for an additional pickup for strike team use. Staff has determined that our current Chevy SUV is adequate for strike team assignments and the OES reimbursements are comparable to a pickup. Once in service, the new Tender has the ability to earn apparatus reimbursement under the California Master Mutual Aid agreement. Water Tenders are often in demand for assignments and staff believes the reimbursement earned will offset the cost of the truck. Operationally we would benefit greatly with this type of Tender in our fleet. The Finance Committee has reviewed the

proposal and has confirmed this purchase will not have negative impact on this or future budgets. This apparatus will contribute to reimbursements, when deployed to out of county assignments or prepositions.

IMPACTS TO THE CUSTOMER:

Impacts to the Customer are positive, with the addition of an important apparatus to the fleet, funded by savings, apparatus and equipment sales. The apparatus will generate reimbursements and offset it's operating costs. The addition of capable tactical water tender with additional capacity will supplement firefighting efforts in the District, where there is not water supply (2/3rds of the District). Overall, this purchase will enhance our ability to provide more effective fire suppression capabilities.

RECOMMENDATION:

Approve the purchase and loan package, as recommended.

ATTACHMENTS:

- A. BECKWOURTH PEAK FPD, CA 011325



Phone: 888.777.7850

Fax: 888.777.7875

Cell: 785.313.3154

215 S. Seth Child Road

Manhattan, KS 66502

www.clpusa.net

January 13, 2025

Customer Name: Beckwourth Peak FPD, CA
Jack Rosevear, Chief

Equipment: One 2013 FL 2500 Gallon Tanker
Sales Representative: Fenton Fire
Delivery: TBD

Community Leasing Partners, a Division of *Community First National Bank*, is pleased to present the following financing options for your review and consideration.

Option 1

Total Cost:	\$	150,000.00	Payment Frequency:	Annual	
Down Payment:	\$	80,000.00	First Payment:	One year from closing	
Prepayment Discount:	\$	-			
Amount Financed:	\$	70,000.00			
Term in Years:		<u>3</u>	<u>4</u>	<u>5</u>	<u>7</u>
Payment:	\$	26,403.09	\$20,407.18	\$16,818.97	\$12,738.05
Factor:		0.377187	0.291531	0.240271	0.181972
Interest Rate:		6.44%	6.44%	6.44%	6.44%

- **THERE ARE NO DOCUMENTATION OR CLOSING FEES ASSOCIATED WITH THIS PROPOSAL.**
- The quoted interest rate is valid for 10-days from the date of the proposal. To lock in the interest rate, a credit submission would be required, and a credit approval attained within the same 10-day period. This financing is to be executed & funded within 30 days of the date of the proposal or Lessor reserves the right to adjust the interest rate. The proposal is subject to credit review and approval and mutually acceptable documentation.
- This proposal has been prepared assuming the lessee is bank qualified and that the proposed lease qualifies for Federal Income Tax Exempt Status for the Lessor under Section 103 of the IRS Code.

Thank you for allowing Community Leasing Partners the opportunity to provide this proposal. If you have any questions regarding the options presented, need additional options, or would like to proceed with a financing, please contact me at 888.777.7850.

Respectively,

Blake J. Kaus
Vice President & Director of Leasing
blakekaus@clpusa.net